Message Text

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INFO OCT-01 ARA-10 ISO-00 EB-08 /019 W

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R 242010Z FEB 78 FM AMEMBASSY BRASILIA TO SECSTATE WASHDC 6218 INFO AMCONSU RIO SAO PAULO 287

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EO 11652 NA
TAGS BEXP BR
SUBJECT: UNDER SECRETARIAL TASK FORCE ON US FOOTWEAR INDUSTRY
MARKET RESEARCH REQUEST

REF: STATE 043952

- 1. BECAUSE OF ITS SERIOUS BALANCE OF PAYMENTS PROBLEM, THE GOB HAS TAKEN OVER THE LAST SEVERAL YEARS A SERIES OF MEASURES DESIGNED TO REDUCE IMPORTS AND OTHER SOURCES OF FOREIGN EXCHANGE OUTFLOW. AMONG THESE MEASURES WAS A COMMUNIQUE ISSUED IN FEBRUARY 1976 LISTING A BROAD RANGE OF NON-ESSENTIAL GOODS FOR WHICH IMPORT LICENSES WOULD NO LONGER BE ISSUED. THIS LIST COVERS MOST CONSUMER GOODS, INCLUDING ALL CATEGORIES OF CLOTHING AND FOOTWEAR.
- 2. WHILE BRAZIL'S FOREIGN TRADE BALANCE WAS IN ROUGH BALANCE IN 1977 (IN LARGE PART DUE TO THE ABOVE-MENTIONED IMPORT RESTRICTION), THERE IS GREAT UNCERTAINTY ABOUT BRAZIL'S FOREIGN TRADE PROSPECTS FOR 1978. THUS IT IS UNLIKELY THAT ANY SIGNIFICANT RELAXATION OF THE IMPORT RESTRICTIONS WILL BE MADE OVER THE FORESEEABLE FUTURE. IF ANY RELAXATIONS ARE MADE, THEY WILL PROBABLY RELATED TO CAPITAL GOODS OR ESSENTIAL RAW MATERIALS RATHER THAN CONSUMER GOODS. WE THEREFORE SEE NO POSSIBILITY OF PROVIDING "CONVINCING EVIDENCE" TO AMERICAN FOOTWEAR MANUFACTURERS THAT A MARKET FOR THEIR LIMITED OFFICIAL USE

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PRODUCTS IS LIKELY TO EXIST IN BRAZIL.

3. IN VIEW OF THE SITUATION DESCRIBED ABOVE, WE STRONGLY RECOMMEND THAT NO MARKET RESEARCH ON FOOTWEAR BE PERFORMED IN BRAZIL AT THIS TIME. NOT ONLY WOULD IT BE CLEARLY FUTILE, BUT IT WOULD GIVE RISE TO SPECULATION IN THE BRAZILIAN SHOE INDUSTRY AND WITHIN THE GOB AS TO THE USG'S INTENTIONS.

	Sheryr F. Walter	Deciassified/Neteased	03 Department of State	EO Systematic Review	20 Mai 2014
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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 24 feb 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BRASIL01406
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration: Film Number: D780088-0665 Format: TEL

From: BRASILIA Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1978/newtext/t19780218/aaaaapew.tel

Line Count: 63 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f5db38d0-c288-dd11-92da-001cc4696bcc

Office: ACTION COME

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a Reference: 78 STATE 43952

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 05 may 2005 **Review Event:** Review Exemptions: n/a

Review Media Identifier: Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3492741 Secure: OPEN Status: NATIVE

Subject: UNDER SECRETARIAL TASK FORCE ON US FOOTWEAR INDUSTRY MARKET RESEARCH REQUEST

TAGS: BEXP, BR To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/f5db38d0-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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